

% = Change to previous year \* = % of turnover \*\* = % of fixed assets C. = Change

|  | Oel+Gas<br>2002<br>actual |                | Oel+Gas<br>2003<br>actual |                | Oel+Gas<br>2004<br>actual |                | Oel+Gas<br>2005<br>actual |                | Oel+Gas<br>2006<br>actual |                 |
|--|---------------------------|----------------|---------------------------|----------------|---------------------------|----------------|---------------------------|----------------|---------------------------|-----------------|
|  | %                         | Mill. EUR      | %                         | Mill. EUR      | %                         | Mill. EUR      | %                         | Mill. EUR      | %                         | Mill. EUR       |
| <b>01 Revenues</b>                           | <b>100.0</b>              | <b>4,199.0</b> | <b>14.1</b>               | <b>4,791.0</b> | <b>21.2</b>               | <b>5,809.0</b> | <b>44.2</b>               | <b>8,379.0</b> | <b>40.2</b>               | <b>11,749.0</b> |
| 02 Cost of goods sold                        | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| <b>03 Gross profit</b>                       | <b>100.0</b>              | <b>4,199.0</b> | <b>14.1</b>               | <b>4,791.0</b> | <b>21.2</b>               | <b>5,809.0</b> | <b>44.2</b>               | <b>8,379.0</b> | <b>40.2</b>               | <b>11,749.0</b> |
| 04 Costs total *                             | -64.2                     | -2,695.0       | -63.8                     | -3,057.0       | -63.9                     | -3,711.0       | -65.9                     | -5,520.0       | -67.9                     | -7,983.0        |
| 05 Result on retirements of fixed assets     | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| 06 Result on retirements of financial assets | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| 07 Depreciation PPE **                       | -8.1                      | -294.0         | -9.9                      | -369.0         | -15.8                     | -455.0         | -14.5                     | -449.0         | -16.2                     | -516.0          |
| 08 Impairment of goodwill **                 | 0.0                       | 0.0            | 0.0                       | 0.0            | 0.0                       | 0.0            | 0.0                       | 0.0            | 0.0                       | 0.0             |
| 09 Other income/expenses                     | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| 10 of which from C.Provisions                | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| <b>11 Operating result</b>                   | <b>100.0</b>              | <b>1,210.0</b> | <b>12.8</b>               | <b>1,365.0</b> | <b>20.4</b>               | <b>1,643.0</b> | <b>46.7</b>               | <b>2,410.0</b> | <b>34.9</b>               | <b>3,250.0</b>  |
| <b>12 Non-operating result</b>               | <b>100.0</b>              | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>      |
| 13 Interest income                           | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| 14 Result from affiliated companies          | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| 15 Interest for pensions                     | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| <b>16 Income before income taxes</b>         | <b>100.0</b>              | <b>1,210.0</b> | <b>12.8</b>               | <b>1,365.0</b> | <b>20.4</b>               | <b>1,643.0</b> | <b>46.7</b>               | <b>2,410.0</b> | <b>34.9</b>               | <b>3,250.0</b>  |
| 17 Income taxes                              | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| 18 Tax rate                                  | 0.0                       |                | 0.0                       |                | 0.0                       |                | 0.0                       |                | 0.0                       |                 |
| <b>19 Income after taxes (continuing)</b>    | <b>100.0</b>              | <b>1,210.0</b> | <b>12.8</b>               | <b>1,365.0</b> | <b>20.4</b>               | <b>1,643.0</b> | <b>46.7</b>               | <b>2,410.0</b> | <b>34.9</b>               | <b>3,250.0</b>  |
| 20 Income from discontinued operations       | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0             |
| <b>21 Income after taxes</b>                 | <b>100.0</b>              | <b>1,210.0</b> | <b>12.8</b>               | <b>1,365.0</b> | <b>20.4</b>               | <b>1,643.0</b> | <b>46.7</b>               | <b>2,410.0</b> | <b>34.9</b>               | <b>3,250.0</b>  |

% = Change to previous year Equity incl. minorities

|   | Oel+Gas<br>2002<br>actual |                | Oel+Gas<br>2003<br>actual |                | Oel+Gas<br>2004<br>actual |                | Oel+Gas<br>2005<br>actual |                | Oel+Gas<br>2006<br>actual |                |
|---|---------------------------|----------------|---------------------------|----------------|---------------------------|----------------|---------------------------|----------------|---------------------------|----------------|
|   | %                         | Mill. EUR      | %                         | Mill. EUR      | %                         | Mill. EUR      | %                         | Mill. EUR      | %                         | Mill. EUR      |
| 01 Goodwill   | 100.0                     | 0.0            | !                         | 0.0            | !                         | 64.0           | 0.0                       | 64.0           | 0.0                       | 64.0           |
| 02 Intangible assets                                | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 03 Property, plant and equipment (PPE)              | 100.0                     | 3,648.0        | 1.7                       | 3,711.0        | -24.2                     | 2,814.0        | 7.8                       | 3,033.0        | 2.8                       | 3,117.0        |
| 04 Financial Assets                                 | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 05 Other assets noncurrent                          | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| <b>06 Noncurrent Assets</b>                         | <b>100.0</b>              | <b>3,648.0</b> | <b>1.7</b>                | <b>3,711.0</b> | <b>-22.4</b>              | <b>2,878.0</b> | <b>7.6</b>                | <b>3,097.0</b> | <b>2.7</b>                | <b>3,181.0</b> |
| 07 Inventories                                      | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 08 Trade accounts receivable                        | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 09 Other assets current                             | 100.0                     | 0.0            | !                         | 0.0            | !                         | 1,185.0        | 51.7                      | 1,798.0        | 25.3                      | 2,253.0        |
| 10 Liquid assets                                    | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| <b>11 Current Assets</b>                            | <b>100.0</b>              | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     | <b>!</b>                  | <b>1,185.0</b> | <b>51.7</b>               | <b>1,798.0</b> | <b>25.3</b>               | <b>2,253.0</b> |
| 12 Asset held for sale and D.O.                     | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| <b>13 Assets</b>                                    | <b>100.0</b>              | <b>3,648.0</b> | <b>1.7</b>                | <b>3,711.0</b> | <b>9.5</b>                | <b>4,063.0</b> | <b>20.5</b>               | <b>4,895.0</b> | <b>11.0</b>               | <b>5,434.0</b> |
| 14 Capital stock                                    | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 15 Reserves   | 100.0                     | -1,210.0       | -12.8                     | -1,365.0       | -20.4                     | -1,643.0       | -46.7                     | -2,410.0       | -34.9                     | -3,250.0       |
| 16 Income after taxes                               | 100.0                     | 1,210.0        | 12.8                      | 1,365.0        | 20.4                      | 1,643.0        | 46.7                      | 2,410.0        | 34.9                      | 3,250.0        |
| <b>17 Stockholders equity</b>                       | <b>100.0</b>              | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     |
| 18 Provisions for pension plans                     | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 19 Other provisions noncurrent                      | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 20 Financial liabilities noncurrent                 | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 21 Other liabilities noncurrent                     | 100.0                     | 0.0            | !                         | 0.0            | !                         | 1,902.0        | -3.5                      | 1,836.0        | 36.6                      | 2,508.0        |
| <b>22 Noncurrent liabilities</b>                    | <b>100.0</b>              | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     | <b>!</b>                  | <b>1,902.0</b> | <b>-3.5</b>               | <b>1,836.0</b> | <b>36.6</b>               | <b>2,508.0</b> |
| 23 Other provisions current                         | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 24 Financial liabilities current                    | 100.0                     | 0.0            | !                         | 0.0            | !                         | 2,161.0        | 41.6                      | 3,059.0        | -4.3                      | 2,926.0        |
| 25 Trade accounts payable                           | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| 26 Other liabilities current                        | 100.0                     | 3,648.0        | 1.7                       | 3,711.0        | -100.0                    | 0.0            | !                         | 0.0            | !                         | -0.0           |
| <b>27 Current liabilities</b>                       | <b>100.0</b>              | <b>3,648.0</b> | <b>1.7</b>                | <b>3,711.0</b> | <b>-41.8</b>              | <b>2,161.0</b> | <b>41.6</b>               | <b>3,059.0</b> | <b>-4.3</b>               | <b>2,926.0</b> |
| 28 Liabilities related to D.O.                      | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            | !                         | 0.0            |
| <b>29 Total stockholders equity and liabilities</b> | <b>100.0</b>              | <b>3,648.0</b> | <b>1.7</b>                | <b>3,711.0</b> | <b>9.5</b>                | <b>4,063.0</b> | <b>20.5</b>               | <b>4,895.0</b> | <b>11.0</b>               | <b>5,434.0</b> |

|  | Oel+Gas<br>2002<br>actual |                 | Oel+Gas<br>2003<br>actual |                 | Oel+Gas<br>2004<br>actual |                 | Oel+Gas<br>2005<br>actual |                 | Oel+Gas<br>2006<br>actual |                 |
|--|---------------------------|-----------------|---------------------------|-----------------|---------------------------|-----------------|---------------------------|-----------------|---------------------------|-----------------|
|  | %                         | Mill. EUR       | %                         | Mill. EUR       | %                         | Mill. EUR       | %                         | Mill. EUR       | %                         | Mill. EUR       |
| <b>01 Operating result</b>                         | <b>100.0</b>              | <b>1,210.0</b>  | <b>12.8</b>               | <b>1,365.0</b>  | <b>20.4</b>               | <b>1,643.0</b>  | <b>46.7</b>               | <b>2,410.0</b>  | <b>34.9</b>               | <b>3,250.0</b>  |
| 02 Income taxes paid                               | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 03 Depreciation                                    | 100.0                     | 294.0           | 25.5                      | 369.0           | 23.3                      | 455.0           | -1.3                      | 449.0           | 14.9                      | 516.0           |
| 04 C.Provisions for pensions                       | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 05 Result on retirements of noncurrent assets      | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| <b>06 Gross cash flow</b>                          | <b>100.0</b>              | <b>1,504.0</b>  | <b>15.3</b>               | <b>1,734.0</b>  | <b>21.0</b>               | <b>2,098.0</b>  | <b>36.3</b>               | <b>2,859.0</b>  | <b>31.7</b>               | <b>3,766.0</b>  |
| 07 C.Inventories                                   | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 08 C.Trade accounts receivable                     | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 09 C.Trade accounts payable                        | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 10 C.Other working capital                         | 100.0                     | 3,648.0         | -98.3                     | 63.0            | -4,852.4                  | -2,994.0        | 77.3                      | -679.0          | 132.0                     | 217.0           |
| <b>11 Change Working Capital</b>                   | <b>100.0</b>              | <b>3,648.0</b>  | <b>-98.3</b>              | <b>63.0</b>     | <b>-4,852.4</b>           | <b>-2,994.0</b> | <b>77.3</b>               | <b>-679.0</b>   | <b>132.0</b>              | <b>217.0</b>    |
| <b>12 Net cash flow (continuing)</b>               | <b>100.0</b>              | <b>5,152.0</b>  | <b>-65.1</b>              | <b>1,797.0</b>  | <b>-149.9</b>             | <b>-896.0</b>   | <b>343.3</b>              | <b>2,180.0</b>  | <b>82.7</b>               | <b>3,983.0</b>  |
| 13 Cash used in operating activities D.O.          | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| <b>14 Net cash flow (total)</b>                    | <b>100.0</b>              | <b>5,152.0</b>  | <b>-65.1</b>              | <b>1,797.0</b>  | <b>-149.9</b>             | <b>-896.0</b>   | <b>343.3</b>              | <b>2,180.0</b>  | <b>82.7</b>               | <b>3,983.0</b>  |
| 15 Cash outflows for additions to PPE              | 100.0                     | -920.0          | 64.9                      | -323.0          | -39.9                     | -452.0          | -52.2                     | -688.0          | 20.8                      | -545.0          |
| 16 Cash inflows from sales of PPE                  | 100.0                     | -3,022.0        | 96.4                      | -109.0          | 861.5                     | 830.0           | -285.4                    | -1,539.0        | 96.4                      | -55.0           |
| 17 Addition to financial assets                    | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 18 Acquisitions/Disinvestments                     | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 19 Income from interest and dividends              | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 20 Net cash from marketable securities             | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| <b>21 Net cash from investing activities</b>       | <b>100.0</b>              | <b>-3,942.0</b> | <b>89.0</b>               | <b>-432.0</b>   | <b>187.5</b>              | <b>378.0</b>    | <b>-689.2</b>             | <b>-2,227.0</b> | <b>73.1</b>               | <b>-600.0</b>   |
| 22 of which Cash used in investing activities D.O. | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 23 Capital contributions                           | 100.0                     | -1,210.0        | -12.8                     | -1,365.0        | -20.4                     | -1,643.0        | -46.7                     | -2,410.0        | -34.9                     | -3,250.0        |
| 24 Dividends                                       | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| 25 Retirements of debt                             | 100.0                     | 0.0             | !                         | 0.0             | !                         | 2,161.0         | -58.4                     | 898.0           | -114.8                    | -133.0          |
| 26 Interest paid                                   | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| <b>27 Net cash from financing activities</b>       | <b>100.0</b>              | <b>-1,210.0</b> | <b>-12.8</b>              | <b>-1,365.0</b> | <b>137.9</b>              | <b>518.0</b>    | <b>-391.9</b>             | <b>-1,512.0</b> | <b>-123.7</b>             | <b>-3,383.0</b> |
| 28 of which Cash used in financing activities D.O. | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |
| <b>29 C.Cash and cash equivalents</b>              | <b>100.0</b>              | <b>0.0</b>      | <b>!</b>                  | <b>0.0</b>      | <b>!</b>                  | <b>0.0</b>      | <b>!</b>                  | <b>-1,559.0</b> | <b>100.0</b>              | <b>0.0</b>      |
| 30 Change due to consolidation/exchange rates      | 100.0                     | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             | !                         | 0.0             |

|                                     |              |            |          |            |          |            |          |            |          |            |
|-------------------------------------|--------------|------------|----------|------------|----------|------------|----------|------------|----------|------------|
| <b>31 Cash and cash equivalents</b> | <b>100.0</b> | <b>0.0</b> | <b>!</b> | <b>0.0</b> | <b>!</b> | <b>0.0</b> | <b>!</b> | <b>0.0</b> | <b>!</b> | <b>0.0</b> |
| 32 Commercial paper                 | 100.0        | 0.0        | !        | 0.0        | !        | 0.0        | !        | 0.0        | !        | 0.0        |
| <b>33 Liquid assets end of year</b> | <b>100.0</b> | <b>0.0</b> | <b>!</b> | <b>0.0</b> | <b>!</b> | <b>0.0</b> | <b>!</b> | <b>0.0</b> | <b>!</b> | <b>0.0</b> |

% = Change to previous year C. = Change

|   | Oel+Gas<br>2002<br>actual |                | Oel+Gas<br>2003<br>actual |                | Oel+Gas<br>2004<br>actual |                 | Oel+Gas<br>2005<br>actual |                 | Oel+Gas<br>2006<br>actual |                |
|---|---------------------------|----------------|---------------------------|----------------|---------------------------|-----------------|---------------------------|-----------------|---------------------------|----------------|
|   | %                         | Mill. EUR      | %                         | Mill. EUR      | %                         | Mill. EUR       | %                         | Mill. EUR       | %                         | Mill. EUR      |
| <b>01 Operating result</b>                  | <b>100.0</b>              | <b>1,210.0</b> | <b>12.8</b>               | <b>1,365.0</b> | <b>20.4</b>               | <b>1,643.0</b>  | <b>46.7</b>               | <b>2,410.0</b>  | <b>34.9</b>               | <b>3,250.0</b> |
| 02 Transition to GCF                        | 100.0                     | 294.0          | 25.5                      | 369.0          | 23.3                      | 455.0           | -1.3                      | 449.0           | 14.9                      | 516.0          |
| <b>03 Gross cash flow</b>                   | <b>100.0</b>              | <b>1,504.0</b> | <b>15.3</b>               | <b>1,734.0</b> | <b>21.0</b>               | <b>2,098.0</b>  | <b>36.3</b>               | <b>2,859.0</b>  | <b>31.7</b>               | <b>3,766.0</b> |
| 04 C.Working Capital/Other provisions       | 100.0                     | 3,648.0        | -98.3                     | 63.0           | -4,852.4                  | -2,994.0        | 77.3                      | -679.0          | 132.0                     | 217.0          |
| <b>05 Net cash flow (total)</b>             | <b>100.0</b>              | <b>5,152.0</b> | <b>-65.1</b>              | <b>1,797.0</b> | <b>-149.9</b>             | <b>-896.0</b>   | <b>343.3</b>              | <b>2,180.0</b>  | <b>82.7</b>               | <b>3,983.0</b> |
| 06 Cash outflows for additions to PPE       | 100.0                     | -920.0         | 64.9                      | -323.0         | -39.9                     | -452.0          | -52.2                     | -688.0          | 20.8                      | -545.0         |
| <b>07 Free operating cash flow</b>          | <b>100.0</b>              | <b>4,232.0</b> | <b>-65.2</b>              | <b>1,474.0</b> | <b>-191.5</b>             | <b>-1,348.0</b> | <b>210.7</b>              | <b>1,492.0</b>  | <b>130.4</b>              | <b>3,438.0</b> |
| 08 Balance of interest and other            | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0             | !                         | 0.0             | !                         | 0.0            |
| 09 Capital addition                         | 100.0                     | -1,210.0       | -12.8                     | -1,365.0       | -20.4                     | -1,643.0        | -46.7                     | -2,410.0        | -34.9                     | -3,250.0       |
| <b>10 Free cash flow</b>                    | <b>100.0</b>              | <b>3,022.0</b> | <b>-96.4</b>              | <b>109.0</b>   | <b>-2,844.0</b>           | <b>-2,991.0</b> | <b>69.3</b>               | <b>-918.0</b>   | <b>120.5</b>              | <b>188.0</b>   |
| 11 Acquisitions (incl. Financial Assets)    | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0             | !                         | 0.0             | !                         | 0.0            |
| 12 Disinvestments                           | 100.0                     | -3,022.0       | 96.4                      | -109.0         | 861.5                     | 830.0           | -285.4                    | -1,539.0        | 96.4                      | -55.0          |
| 13 Dividends                                | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0             | !                         | 0.0             | !                         | 0.0            |
| <b>14 Free cash flow after acquisitions</b> | <b>100.0</b>              | <b>0.0</b>     | <b>!</b>                  | <b>0.0</b>     | <b>!</b>                  | <b>-2,161.0</b> | <b>-13.7</b>              | <b>-2,457.0</b> | <b>105.4</b>              | <b>133.0</b>   |
| 15 Change in cash to net debt               | 100.0                     | 0.0            | !                         | 0.0            | !                         | 2,161.0         | 13.7                      | 2,457.0         | -105.4                    | -133.0         |
| 16 Exchange rates/Other                     | 100.0                     | 0.0            | !                         | 0.0            | !                         | 0.0             | !                         | 0.0             | !                         | 0.0            |
| 17 Change in net debt                       | 100.0                     | 0.0            | !                         | 0.0            | !                         | 2,161.0         | 13.7                      | 2,457.0         | -105.4                    | -133.0         |

|                                  | Oel+Gas<br>2002<br>actual | Oel+Gas<br>2003<br>actual | Oel+Gas<br>2004<br>actual | Oel+Gas<br>2005<br>actual | Oel+Gas<br>2006<br>actual |
|----------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 01 Inventory turnover            | !                         | !                         | !                         | !                         | !                         |
| 02 Receivables turnover          | !                         | !                         | !                         | !                         | !                         |
| 03 Days sales outstanding        | 0.0                       | 0.0                       | 0.0                       | 0.0                       | 0.0                       |
| 04 Days outstanding liabilities  | 0.0                       | 0.0                       | 0.0                       | 0.0                       | 0.0                       |
| 05 Return on stockholders equity | !                         | !                         | !                         | !                         | !                         |
| 06 Asset intensity               | 100.0                     | 100.0                     | 70.8                      | 63.3                      | 58.5                      |
| 07 Non-current assets ratio      | 100.0                     | 100.0                     | 69.3                      | 62.0                      | 57.4                      |
| 08 Return on total assets        | 66.3                      | 37.1                      | 42.3                      | 53.8                      | 62.9                      |
| 09 Equity ratio                  | 0.0                       | 0.0                       | 0.0                       | 0.0                       | 0.0                       |
| 10 Gearing                       | !                         | !                         | !                         | !                         | !                         |
| 11 Net debt                      | 0.0                       | 0.0                       | 2,161.0                   | 3,059.0                   | 2,926.0                   |
| 12 EBITDA                        | 1,504.0                   | 1,734.0                   | 2,098.0                   | 2,859.0                   | 3,766.0                   |
| 13 Growth rate total assets      | !                         | 1.7                       | 9.5                       | 20.5                      | 11.0                      |
| 14 EBITDA margin                 | 35.8                      | 36.2                      | 36.1                      | 34.1                      | 32.1                      |
| 15 Working Capital ratio         | 0.0                       | 0.0                       | 0.0                       | 0.0                       | 0.0                       |
| 16 Net debt/EBITDA               | 0.0                       | 0.0                       | 1.0                       | 1.1                       | 0.8                       |

|                          | Oel+Gas<br>2002<br>actual |           | Oel+Gas<br>2003<br>actual |           | Oel+Gas<br>2004<br>actual |           | Oel+Gas<br>2005<br>actual |           | Oel+Gas<br>2006<br>actual |           |
|--------------------------|---------------------------|-----------|---------------------------|-----------|---------------------------|-----------|---------------------------|-----------|---------------------------|-----------|
|                          | %                         | Mill. EUR | %                         | Mill. EUR | %                         | Mill. EUR | %                         | Mill. EUR | %                         | Mill. EUR |
| Land                     |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |
| Strategic useful life    |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |
| WACC                     | 0.0                       |           | 0.0                       |           | 0.0                       |           | 0.0                       |           | 0.0                       |           |
| Net Gross ratio          |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |
| Reduction rate           |                           | !         |                           | !         |                           | !         |                           | !         |                           | !         |
| GCF                      |                           | 1,504.0   |                           | 1,734.0   |                           | 2,098.0   |                           | 2,859.0   |                           | 3,766.0   |
| Average Capital Invested |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |
| CFRoI                    | !                         |           | !                         |           | !                         |           | !                         |           | !                         |           |
| CFRoI Hurdle             | !                         |           | !                         |           | !                         |           | !                         |           | !                         |           |
| delta CFRoI              | !                         |           | !                         |           | !                         |           | !                         |           | !                         |           |
| GCF Hurdle               |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |                           | 0.0       |
| CVA                      |                           | 1,504.0   |                           | 1,734.0   |                           | 2,098.0   |                           | 2,859.0   |                           | 3,766.0   |

|   | Oel+Gas<br>2002<br>actual |            | Oel+Gas<br>2003<br>actual |            | Oel+Gas<br>2004<br>actual |            | Oel+Gas<br>2005<br>actual |            | Oel+Gas<br>2006<br>actual |            |
|---|---------------------------|------------|---------------------------|------------|---------------------------|------------|---------------------------|------------|---------------------------|------------|
|   | %                         | Mill. EUR  | %                         | Mill. EUR  | %                         | Mill. EUR  | %                         | Mill. EUR  | %                         | Mill. EUR  |
| 01 Provisions for pensions                |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 02 Inventories                            |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 03 Trade accounts receivable              |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 04 Trade accounts payable                 |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 05 Other working capital                  |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 06 Cash used in operating activities D.O. |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 07 Cash outflows for additions to PPE     |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 08 Cash inflows from sales of PPE         |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 09 Addition to financial assets           |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 10 Net cash from marketable securities    |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 11 Retirements of debt                    |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| 12 Other rearrangements                   |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |                           | 0.0        |
| <b>13 Acquisitions/Disinvestments</b>     |                           | <b>0.0</b> |                           | <b>0.0</b> |                           | <b>0.0</b> |                           | <b>0.0</b> |                           | <b>0.0</b> |